TYPOTAGE

TYPE ON PACKAGE: AESTHETICS vs INFORMATION

JULIUS WIEDEMANN : TASCHEN

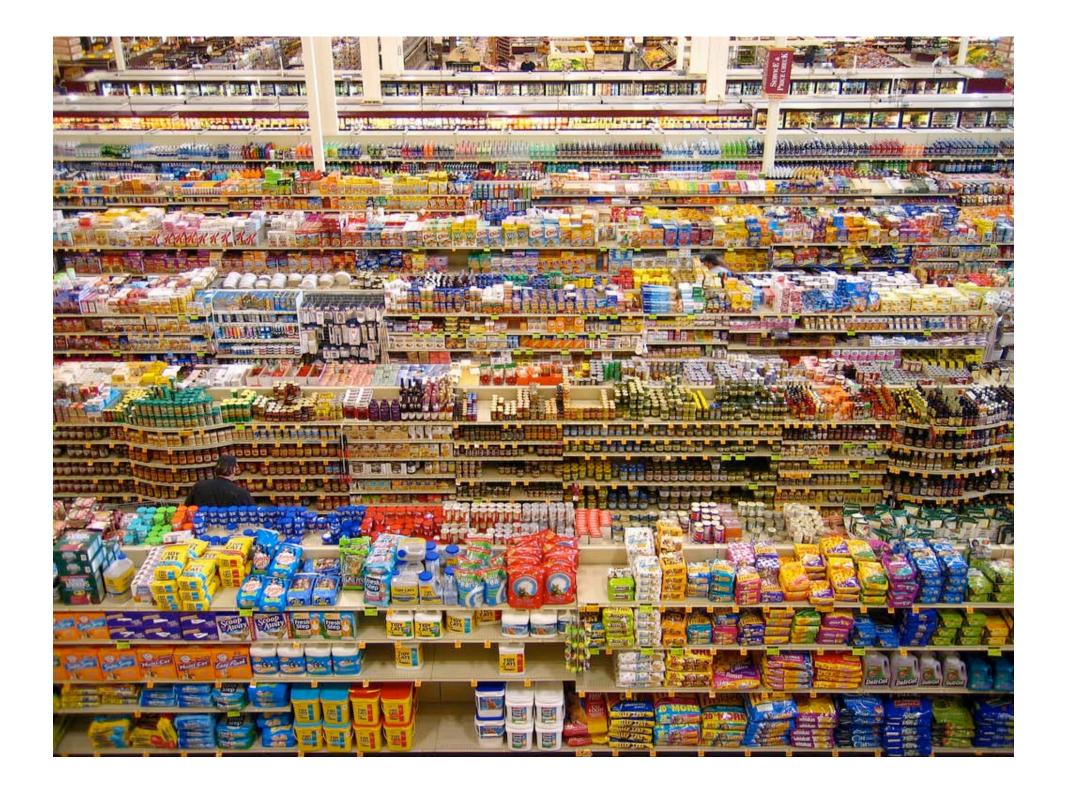
P.S. **75% OF THE DECISION TO** BUY IS DONE **ON THE POINT OF SALE**

P.S. 2 MORE INFORMATION **OR LESS NOISE.** WHAT IS THE MORE **ADEQUATE?**

P.S. 3 WHAT IS THE PACKAGE FOR?

PACKAGE: HOW DO CONSUMERS SEE WHAT THEY BUY AT THE TOUCH POINT?





PACKAGE: HOW ARE ACTUALLY **CONSUMERS'** BEHAVOURS TODAY?

PACKAGE: FMOT, SMOT, FMOL, ADD vs CPA, PRICE, **BRAND AWARENESS**, **POSITION, LOYALTY, ENGAGING vs IMPOSING, ETC**

PACKAGE: OTHER VARIABLES

- images
- logos
- imposed information
- colours
- materials
- placement in the point of sale
- marketing (campaign, promotional material)
- shape of package

DESIGN: COLLIDING FORCES

- simplicity / complexity
- beauty
- attention / standing out
- brand coherence
- necessity to inform
- obligation to inform
- creative freedom
- responsability for the investment
- delivery of results

PACKAGE: AESTHETICS

- focus of the designer?
- important for the retailer?
- important for the cunsumer?
- second importance for the client?
- important to sell?
- important to communicate?

EXAMPLES: UP TO 10 WORDS



















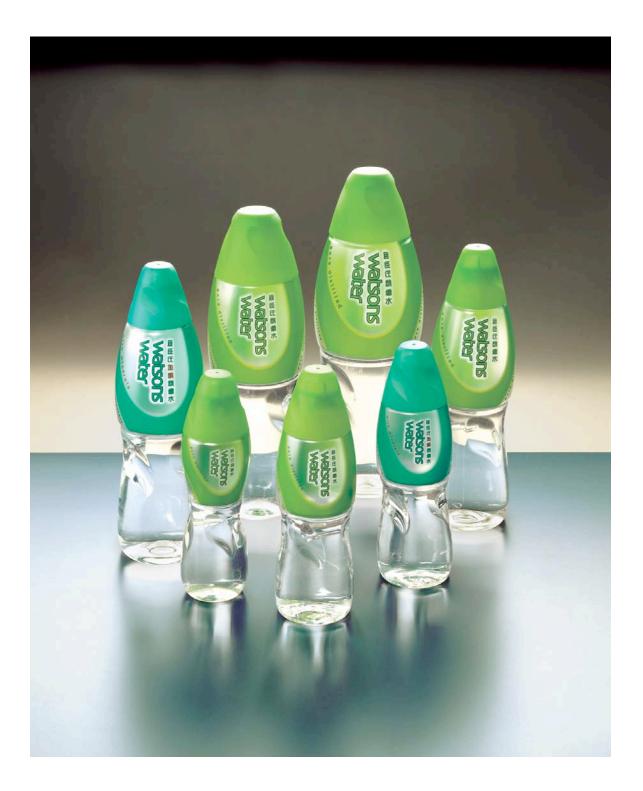








































than risp. than an an risp. SEA SALT A BLACK PEPPER Crigofornado BLACK OLIVE A RED OSBOSI. LIGHTLY SALTED RX than an 44 n JALAPENO PEPPER. HORSERADISH A SOUR CREAM SEA SALT & MALT VINEGAR SUNDRIED TOMATO & BASIL



























































PACKAGE: INFORMATION

- focus of the regulatory boards (legal)?
- important for the shopper?
- important for retailer?
- important to compose with images?
- important for the client?
- important for sales?
- important for the designer?









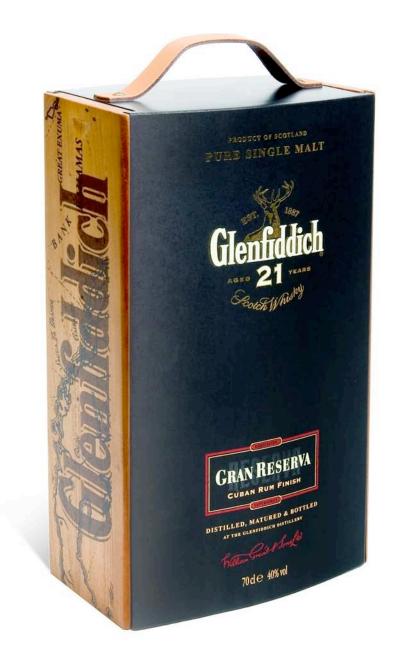








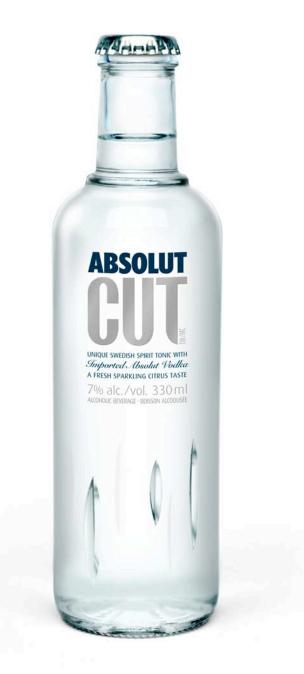




















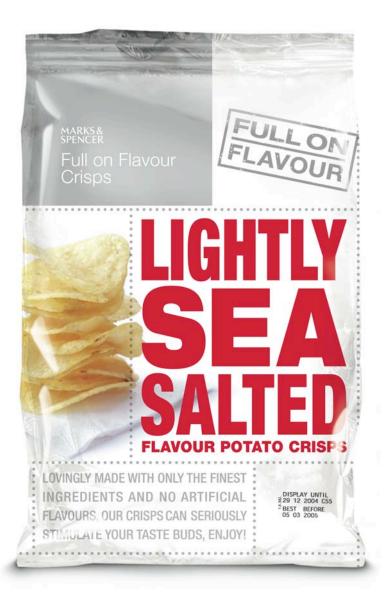
































M MORRISONS



Halkidiki & Kalamata Olives with Feta

Hand picked Greek olives topped with Greek Feta cheese in a delicate marinade with extra virgin olive oil (1.6%), oregano and basil

200g

A Vi pot provides... 126 0.1g 13.3g 1.9g 2g Coloriest Sugar of Fat Solurates Solt Use by 6.3% 19% Keep refrigerated of yout guideline daily emount







Chocolate mint filled stick selection

A selection of mint crisp and mint filled sticks



















































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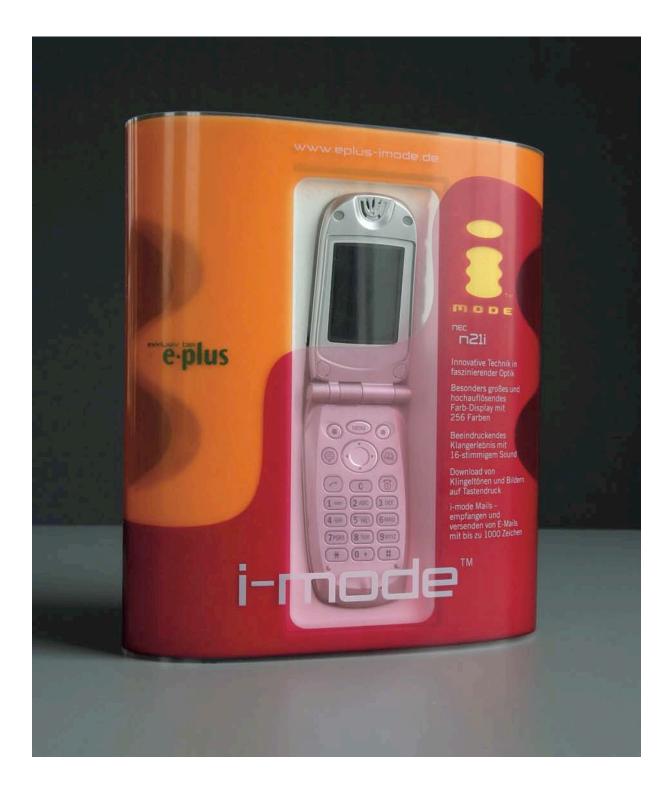














PERCEPTION: DESIGNERS VS CLIENTS VS CONSUMER

PACKAGE:

AESTHETICS + INFORMATION = COMMUNICATION?

PACKAGE:

COMMUNICATION IS IN THE HIERARCHY **CREATED BETWEEN ESSENCIAL AND OTHER INFORMATION**

TYPOTAGE HAVE A GREAT **CONFERENCE.** AND MANY **THANKS!**